

Press Release

byon Achieves Silver Status in the Ribbon Communications Partner Program

FRANKFURT, January 7, 2021. byon today announced that it has achieved a new status-level in the Ribbon Communications Partner Program. byon is now a certified Silver Partner in Germany. Ribbon is a global provider of real time communications software and packet and optical transport solutions to the service provider, enterprise, and critical infrastructure sectors.

In the future, byon and Ribbon will offer various enterprise Session Border Controller (SBC) solutions from the Ribbon's comprehensive Edge portfolio. Ribbon SBC are carrier-grade and designed to deliver advanced security in various service provider and enterprise networks. They offer enhanced protection for the Microsoft applications Skype for Business and Teams as well as for gateways and management software.

"I am proud to take the next step in our partnership with Ribbon by achieving Silver status in their partner program," says Thomas Trumpfheller, Technical Consultant SIP and SBC at byon GmbH. "byon and Ribbon have been partners since 2015. The advantages of the new partner status are obvious: byon knows its customers' networks and will be able to implement its solutions on-premise, i.e. directly at the customer's premises, in the Microsoft Azure Cloud and via the byon business solution."

The SBCs enable the implementation of small, medium and large enterprise solutions, ranging from a few to thousands of concurrent calls. The Edge SBC can also be integrated with conventional ISDN-based telephone systems. Using SIP Trunks on the SBC, it is possible to transfer employees who still make calls using an on-site system to a system which employees make calls using Microsoft Teams. Emergency call switches for elevators, door intercoms, etc., can also

be configured. The byon experts are extensively trained and certified on the Ribbon Edge SBCs.

They not only advise customers comprehensively on the desired solutions, but also implement them themselves.

In case of questions, customers have access to 24-hour/seven day a week support. Question are answered immediately and directly.

“I am excited about the possibilities and we are planning further developments based on Ribbon Communications’ SBCs for 2021. Our customers will definitely benefit from these continued product enhancements,” emphasizes Trumpfheller.

Image 1 (Copyright: byon GmbH): Network engineer working in server room.

Image 2 (Copyright: byon GmbH): Thomas Trumpfheller, Technical Consultant SIP and SBC byon GmbH.

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